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Company profile: SVB Financial Group helps entrepreneurs and enterprising companies succeed, offering diversified and complementary financial services to technology and life science companies, venture capital and private equity firms and premium wineries.

Established: 1983

Nasdaq listing: SIVB

Employees: Approximately 1,200

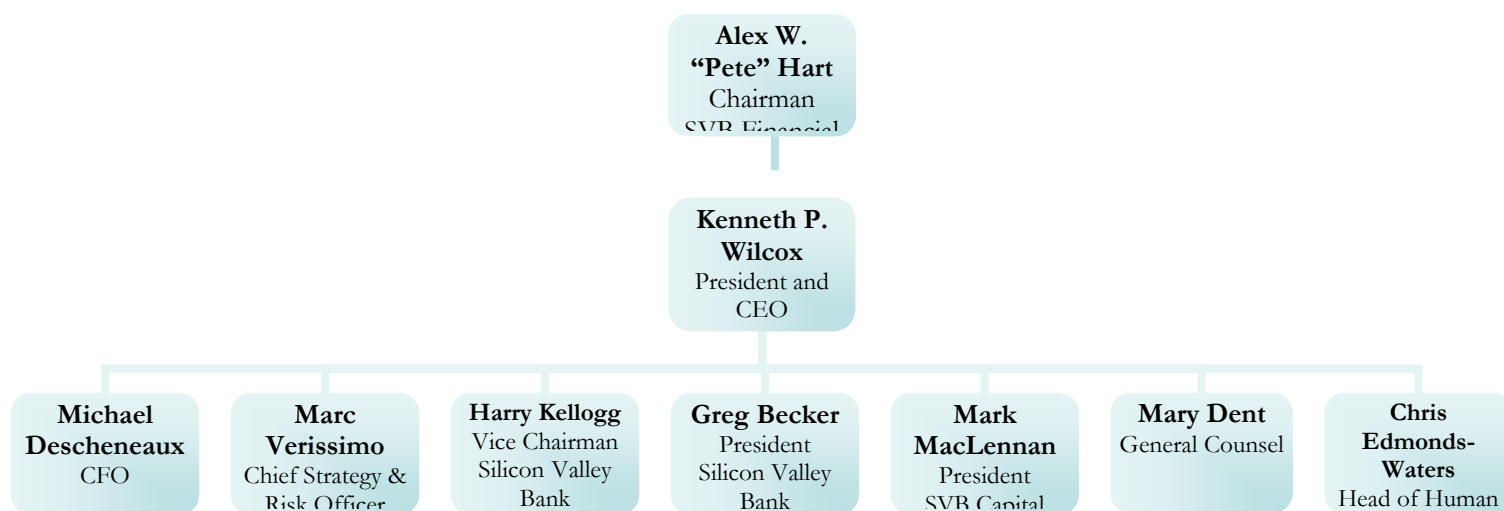
Financial
 2009 Net Income available to common stockholders: \$22.7 million
 Q4 2009 Net Income available to common stockholders: \$20.6 million
 Q4 2009 Average Total Assets: \$12.5 billion
 Q4 2009 Average Total Deposits: \$9.9 billion
 Q4 2009 Average Loans: \$4.4 billion
 Family of Funds: Exceeds \$1 billion

Locations: Headquartered in Santa Clara, Calif. with 27 U.S. offices and international operations in China, India, Israel and the U.K.

Target Industries: Technology, Life Sciences, Venture Capital, Premium Wine

Strategic Focus: Diversified and innovative financial services for companies of any size, doing business in the U.S. and internationally

Executive Team:



Business Units:

Silicon Valley Bank — Greg Becker, president; Harry Kellogg, vice chairman and head of relationship management
Commercial banking

- Credit and global treasury management at every stage of company growth
- Specialized banking services for venture capital firms and funds
- Broker-dealer investment services via SVB Securities, a non-bank affiliate of Silicon Valley Bank
- Corporate investment advisory via SVB Asset Management, a registered investment advisor and a non-bank affiliate of Silicon Valley Bank

SVB Analytics — Jim Anderson, president

Valuation and corporate equity administration services

- Fair market company valuations
- Corporate equity administration services, including capitalization table data management through eProsper, Inc.

SVB Capital — Mark MacLennan, president

SVB Capital Partners – oversees and manages investment in a \$1 billion+ family of funds

- SVB Capital Partners — co-investment funds; invests in technology and life science companies
- SVB Strategic Investors — funds of funds; investments in top-tier venture capital funds
- SVB India Capital Partners — co-investment fund; focused on investments in India
- SVB Venture Capital Investment Management (Shanghai) — fund of funds and co-investment fund; focused on investments in China
- Gold Hill Capital and Partners for Growth — sponsored venture debt funds

SVB Global — Ash Lilani, head of China and India; Phil Cox, head of Europe and Israel

- SVB Business Partners (Shanghai) Co. Ltd. — Shanghai, China
- SVB India Advisors Pvt. Ltd. — Bangalore, India
- SVB India Finance Pvt. Ltd. — Mumbai, India
- SVB Israel Advisors Ltd. — Herzliya, Israel
- SVB Financial Group UK — London

SVB Private Client Services — Silvia Fernandez, head of SVB Private Client Services

Personal financing solutions for entrepreneurs, investors and senior executives

- Refinancing executive loans, capital call lines, funding to support tax obligations, etc.

Facts and Figures:

- *Forbes* ranked SVB #5 among America's Best Banks in 2010
- SVB President and CEO Ken Wilcox named an Entrepreneur of the Year 2009 by Ernst & Young
- SVB ranked the #1 finance company for cleantech companies in 2009 by the *San Francisco Business Times*
- SVB named one of the Top Corporate Philanthropists in the Bay Area in 2009 by the *San Jose Business Journal*
- SVB was the highest rated large bank in California by TheStreet.com Ratings Inc. in October 2009
- SVB ranked #23 among "Banking's Top Performers" by the *ABA Banking Journal* in May 2009
- SVB was among *Affordable Housing Lender Magazine's* top 25 lenders in 2009
- SVB ranked #3 on *Bank Director Magazine's* list of top 150 performing banks in 2008
- SVB President and CEO Ken Wilcox selected by *American Banker* as a "Banker of the Year 2008"
- SVB is the second largest wine industry lender, according to the *North Bay Business Journal*
- SVB played an important role in the early days of companies including Cisco Systems, Electronic Arts, Intuit, JDS Uniphase, KLA Tencor and Veritas
- Today, half of all venture-backed companies in the U.S. are SVB clients
- SVB has investments in 437 funds and more than 500 venture firms are SVB clients